

LBCCC presents... YNS - Your Next Step



*The Member Recruitment and Retention Committee
of the Lower Bucks County Chamber of Commerce
is pleased to announce a **free** event for **New Members**.*

Now that you're a new member, it's time to take the "Next Step" for you and your business. Join us for a free one-hour informational presentation. This new program is held at the Chamber from 8:00 to 9:00 a.m. followed by a Q&A . You must be a member to attend.

April 21, 2008 – “The 30 Second Commercial”

Guest Lecturer: Gary Fedor, President of Sandler Sales Institute

- When you are asked "So what do you do?" or "So what does your company do?" Are you ready?
- How effective and efficient is your response?
- Maximize your opportunities at Chamber events and make a lasting impression!

June 16, 2008 – “Networking Tips”

Guest Lecturer: Scott Little, 3rd Federal Bank

- Do's and Don'ts when at a Chamber function – Professionalism, Selling vs. Networking
- More tips on making the most of a Business Card Exchange, Percolator Meeting and other Chamber events.
- Following up with your contacts afterwards



YNS – “Your Next Step”

Please reserve a seat for me at the April _____ and /or June _____ program. This is a **FREE** program, but you must register to attend. This new program is held at the Chamber from 8:00 to 9:00 a.m. followed by a Q&A.

Name/s: _____

Company: _____

Address: _____ **City:** _____ **State:** _____ **Zip:** _____

Phone: _____ **FAX:** _____ **E-Mail:** _____

To Register:

Mail or Fax to: Lower Bucks County Chamber of Commerce • 409 Hood Boulevard • Fairless Hills, PA 19030 • 215-943-7400 • Fax 215-943-7404
Online at www.lbccc.org. Click on events and type in Your Next Step or by E-mail to sadler@lbccc.org